



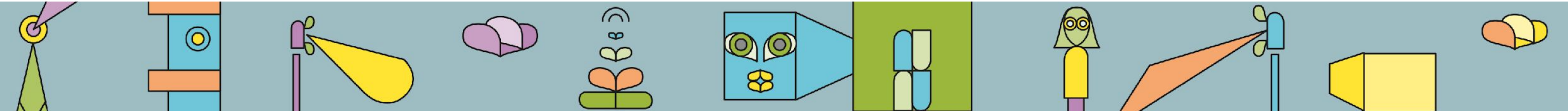


# Who We Are

Huna was born with the mission of reducing the distance between imagination and reality: facilitating the digital transition of cities with the goal to **create greener, more sustainable** and **innovative urban ecosystems**

In our vision, **smart cities** are places where technology has the only goal to make his citizens happier, healthier, richer and closer

We serve SMEs such as **ESCos** and planning firms, large firms such as **Utilities** and **Public Service Companies, Cities** and **Public Agencies**





Only **3%** of street lighting utilizes **smart technologies**

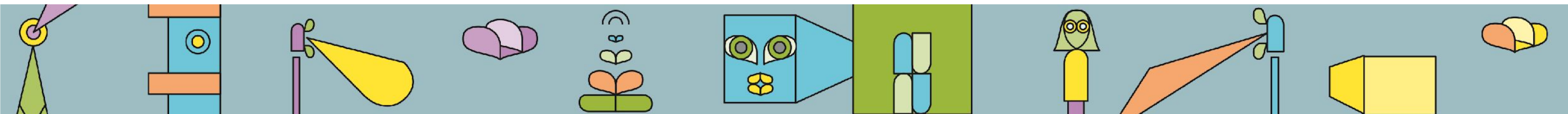


**ON-THE-SPOT FAILURE  
CHECK**



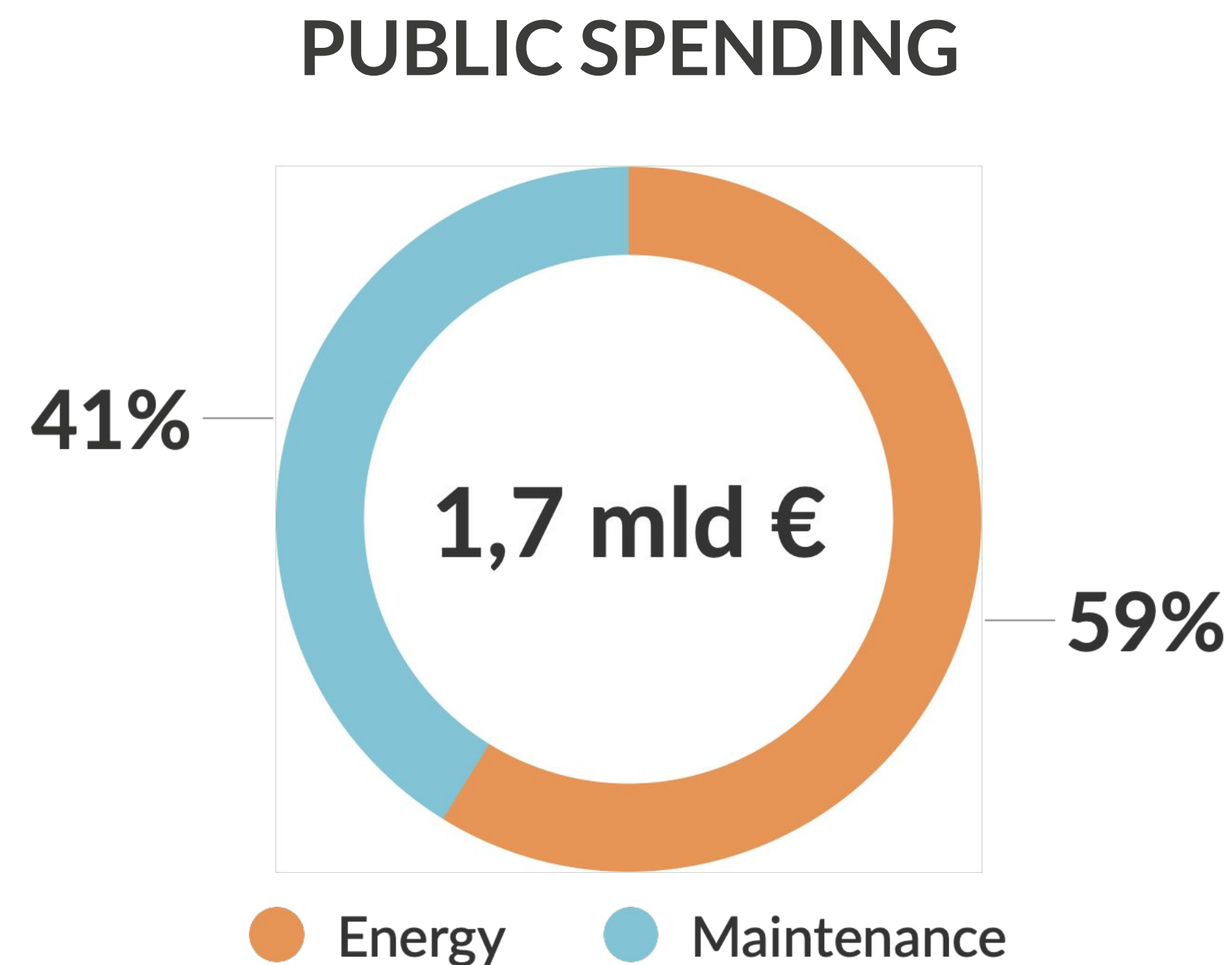
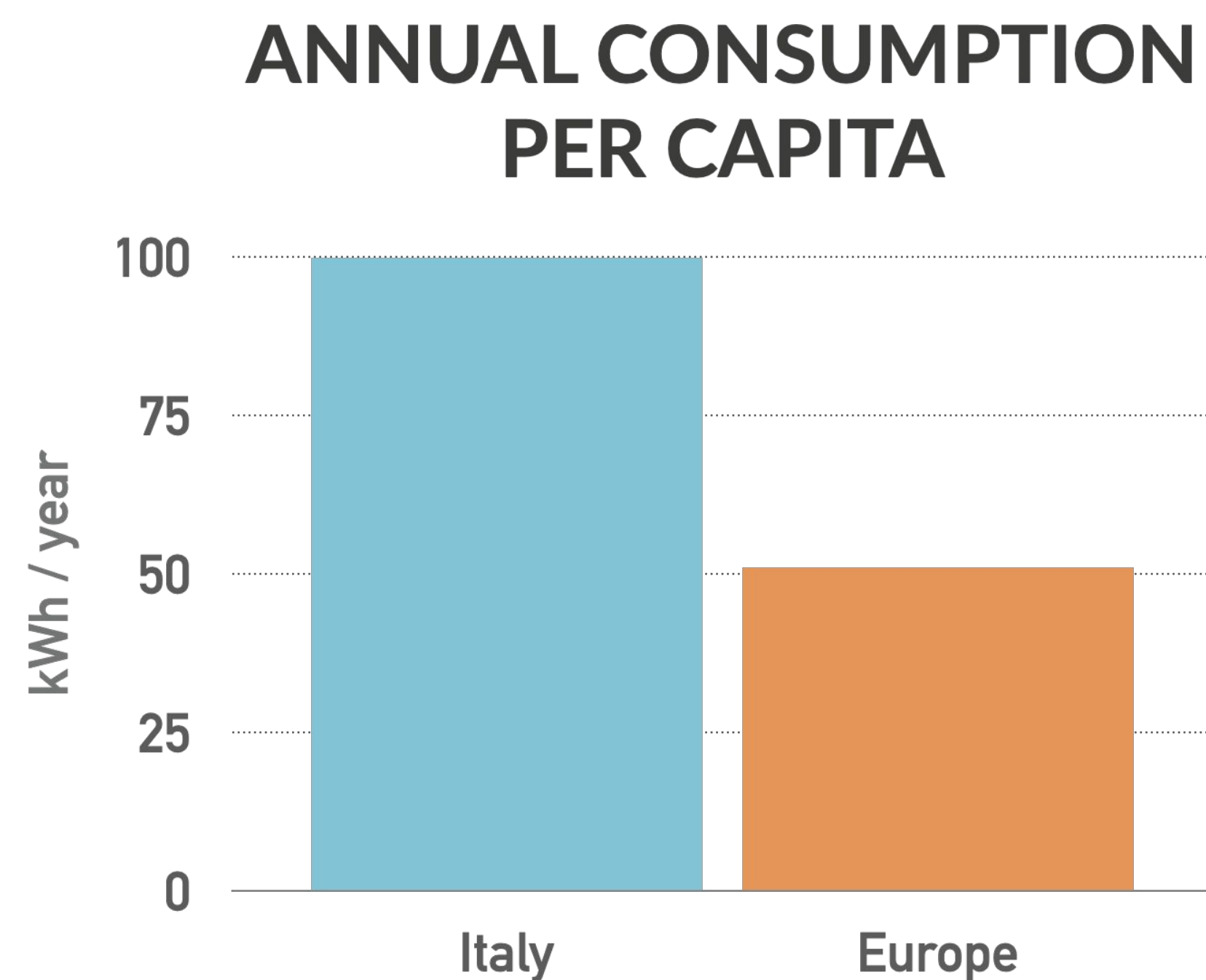
**NOT REMOTELY  
ADJUSTABLE**

Source: L'Italia delle smart city: progetti, driver di adozione e barriere da superare. PoliMi, 2019-2020

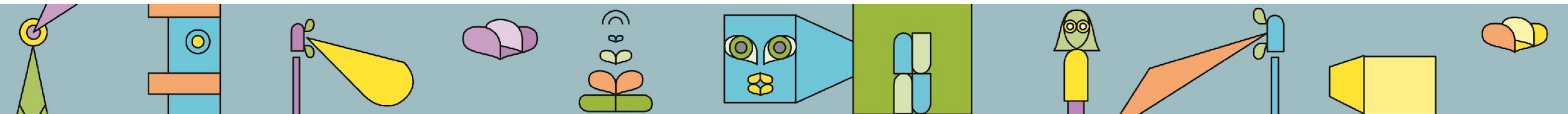




Italy ranks first in **street lighting expenditure**, with a consumption per capita which is **double** than the average



Source: Osservatorio CPI, Cottarelli, 2018





# light **touch**

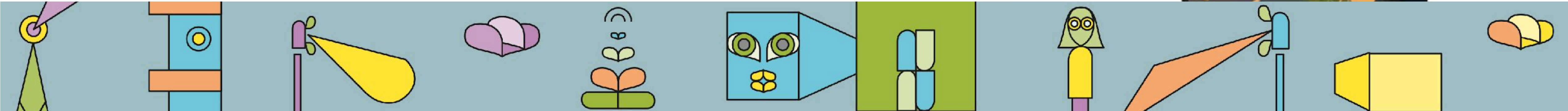
Huna offers a **TRL9 integrated** digital platform and IoT devices, allowing **ESCos** and **Utilities** to

**Save energy** up to **50%**

**Reduce operation costs** of **75%** and **on site maintenance** up to **70%**

Be **more competitive** and **profitable**

Integrate **multiple smart city** solutions

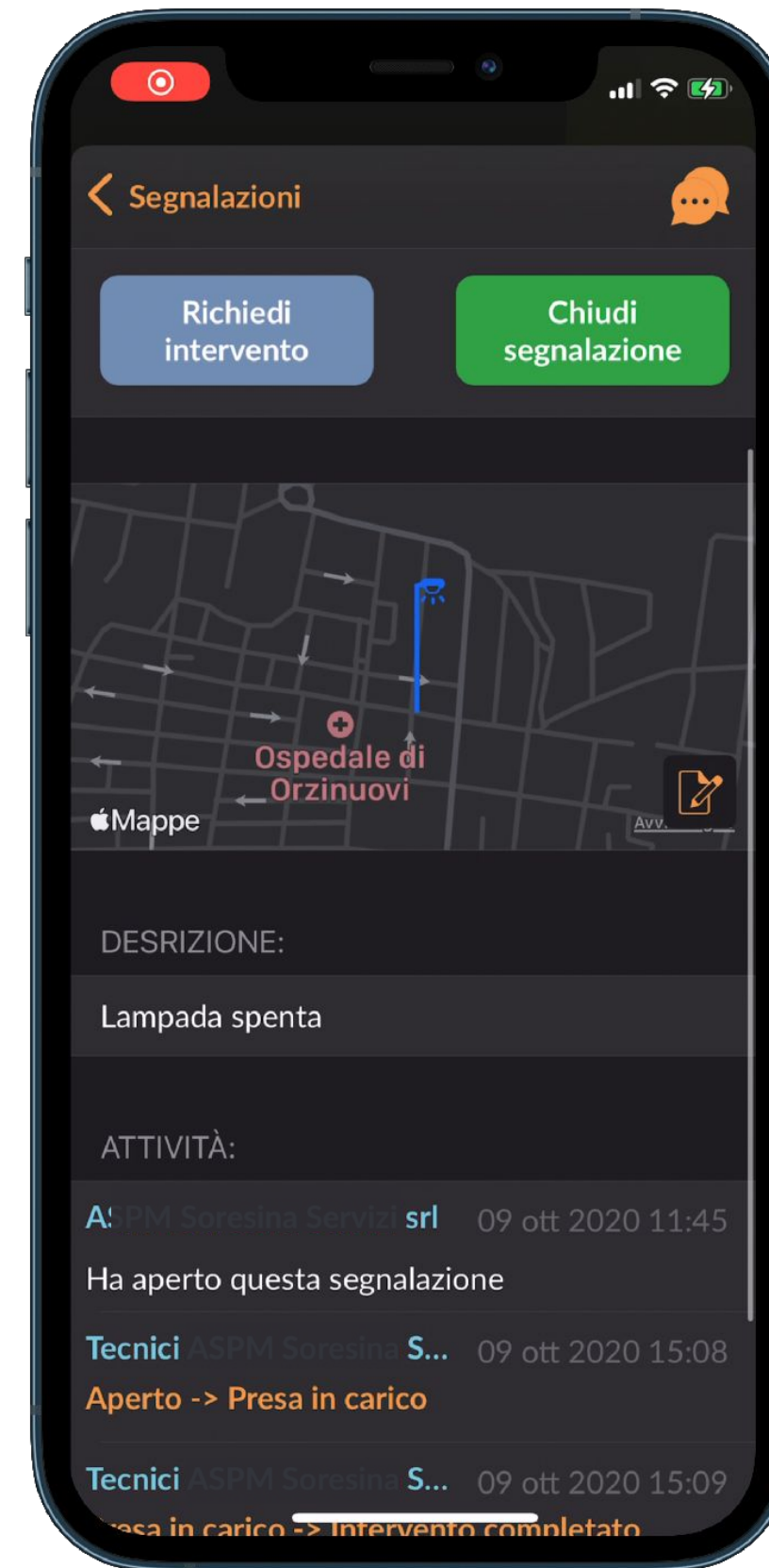




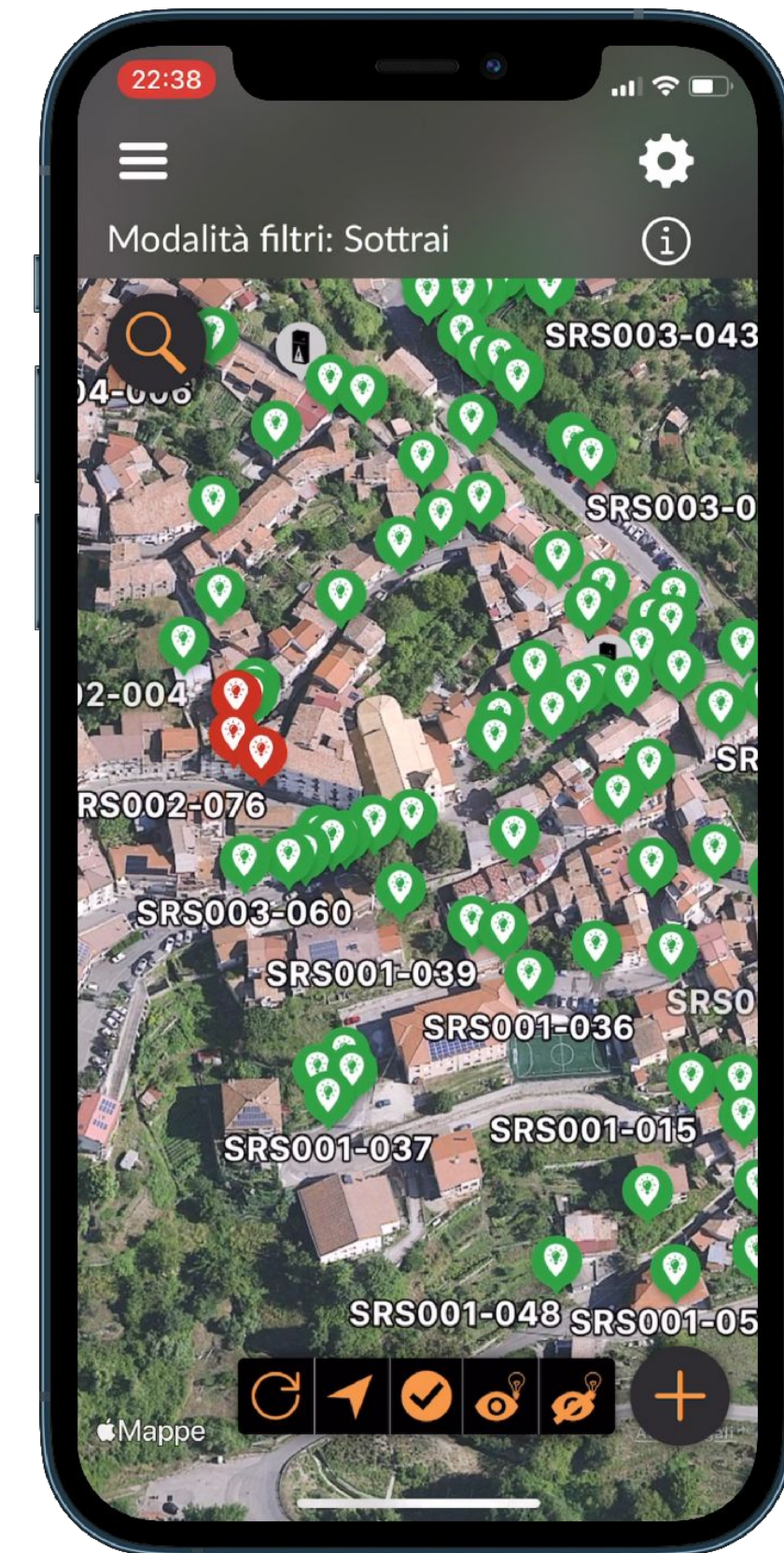
# light touch Modules



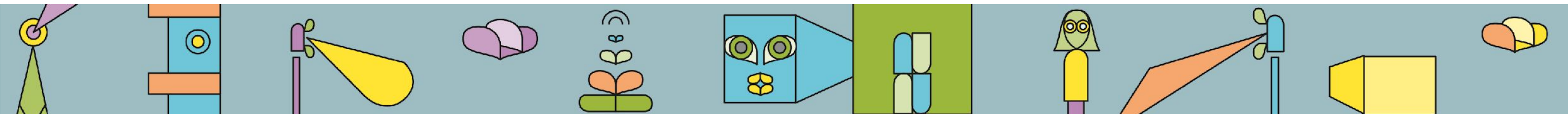
Design



Management



Remote Control





## Our Clients

Huna addresses

Energy Service Companies  
(ESCOs) - SMEs

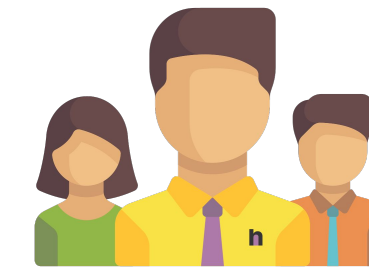
Utilities - Corporates

Local Governments, Public  
Agencies, Public Service &  
Public Transport Companies,  
Airports, Shopping Centers &  
Malls

light **touch**



Save Energy up to **50%**



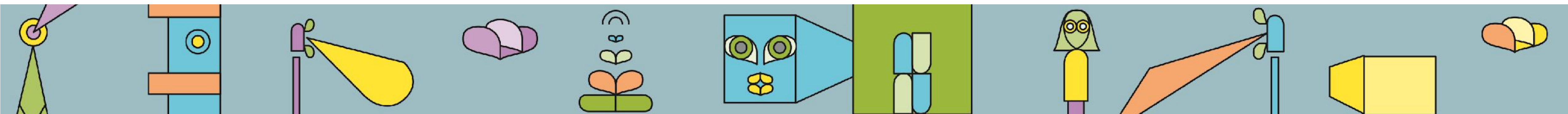
Reduce operations  
costs of **75%** and  
maintenance of **70%**



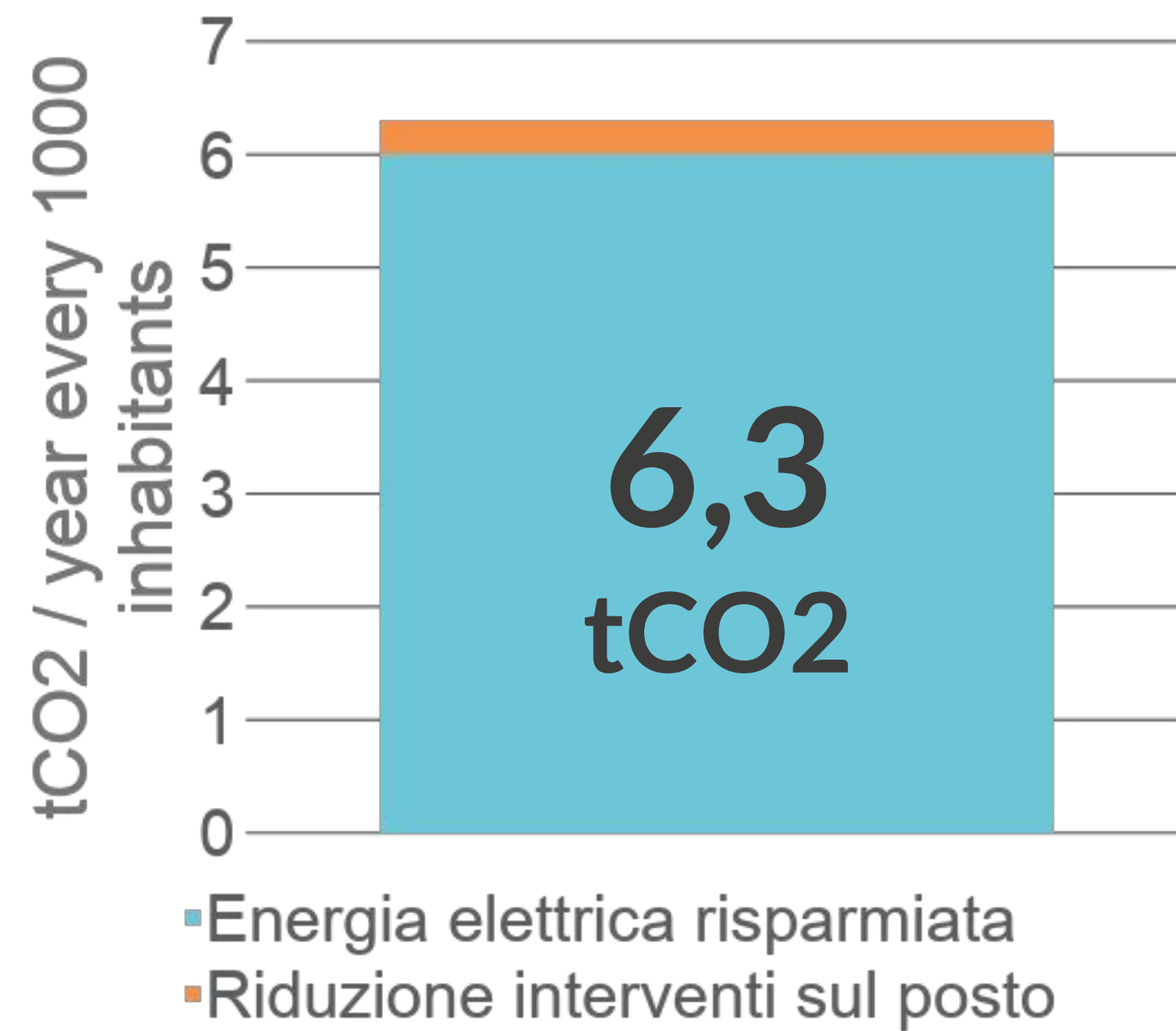
Sustainable Impact



Be more competitive  
and **profitable**



## ENVIRONMENTAL IMPACT



## SOCIAL IMPACT



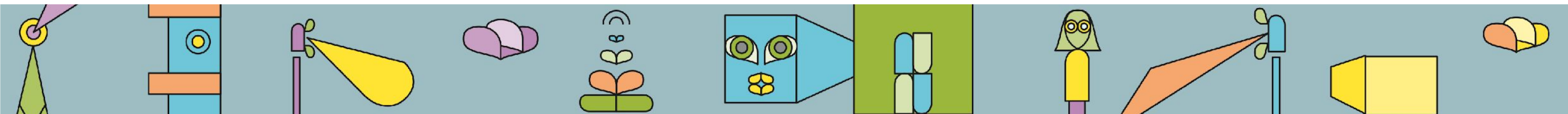
**Quality of lighting**



**Costs** for the community



**Service Level Agreements**





# Our achievements

**20+ municipalities** have installed our devices

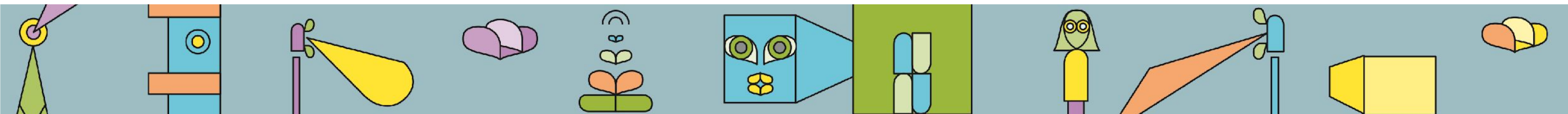
**300+ projects** made with Light Touch

**10000+ km** of lighting networks mapped

**40+ Mln** of data handled by Light Touch every month

**152 tCO<sub>2</sub>** saved in 2020

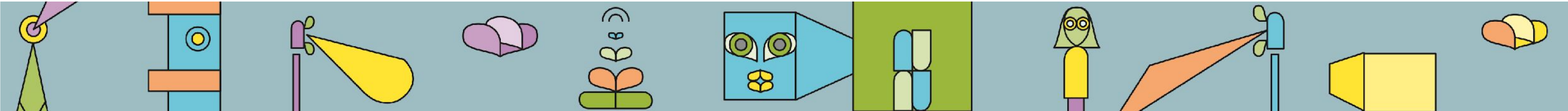
**431 MWh** saved in 2020





# Outside Italy

Thanks to the great **versatility** and **simplicity of use**, Huna impacts the sustainability of **Spanish cities** as well





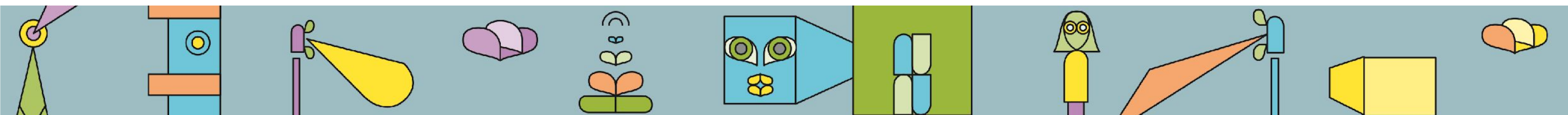
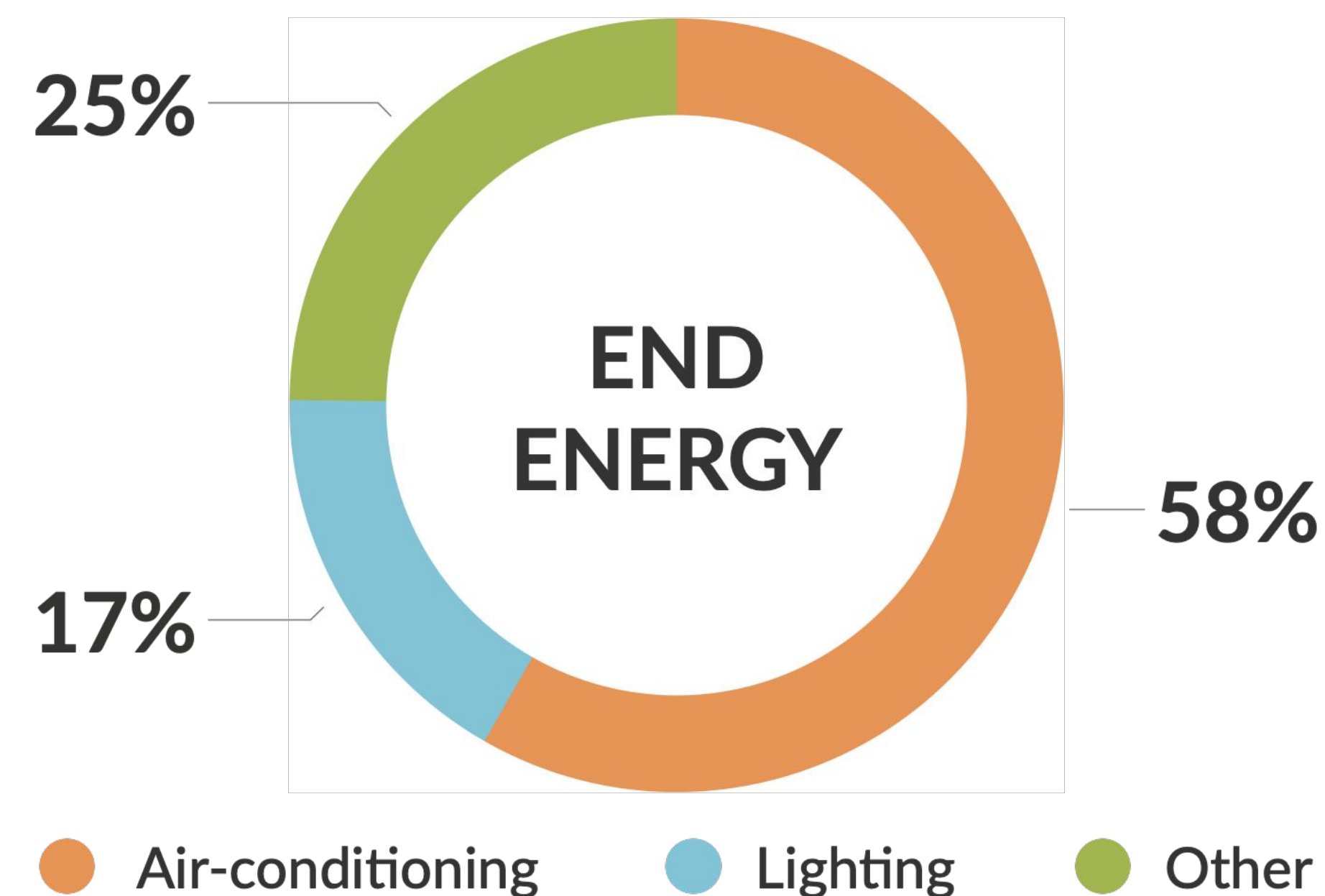
In Europe **buildings** are responsible for **40%** of **energy consumption**  
and are the source of the **36%** of **CO2 emissions**

## Energy demand

2,3 TEP/ 100 m<sup>2</sup>

## Costs

3000 €/year per 100 m<sup>2</sup>



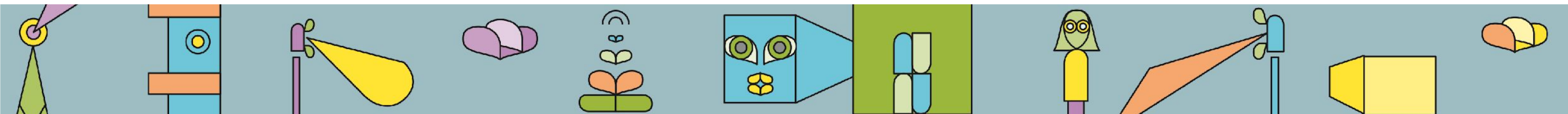


# homebuddy

The **domotics** solution made by Huna for the smart building

Through an app, HomeBuddy

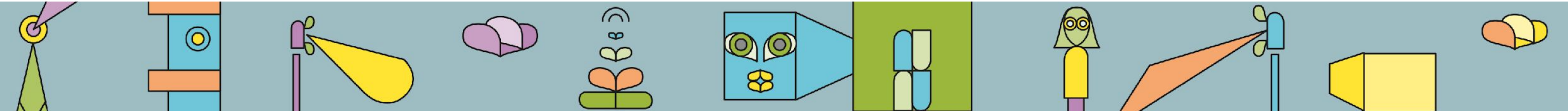
- monitors **photovoltaic production**
- monitors **energy consumption** of the building and its main users (eg. heat pump)
- monitors the **level of the battery**
- **manages heat consumers**





## Our Projects

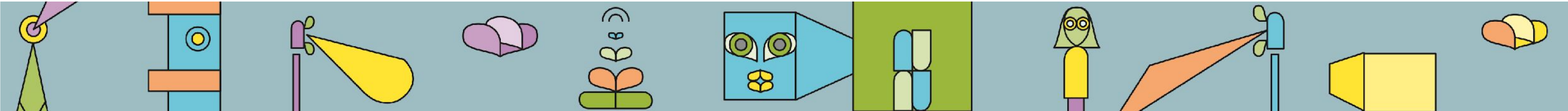
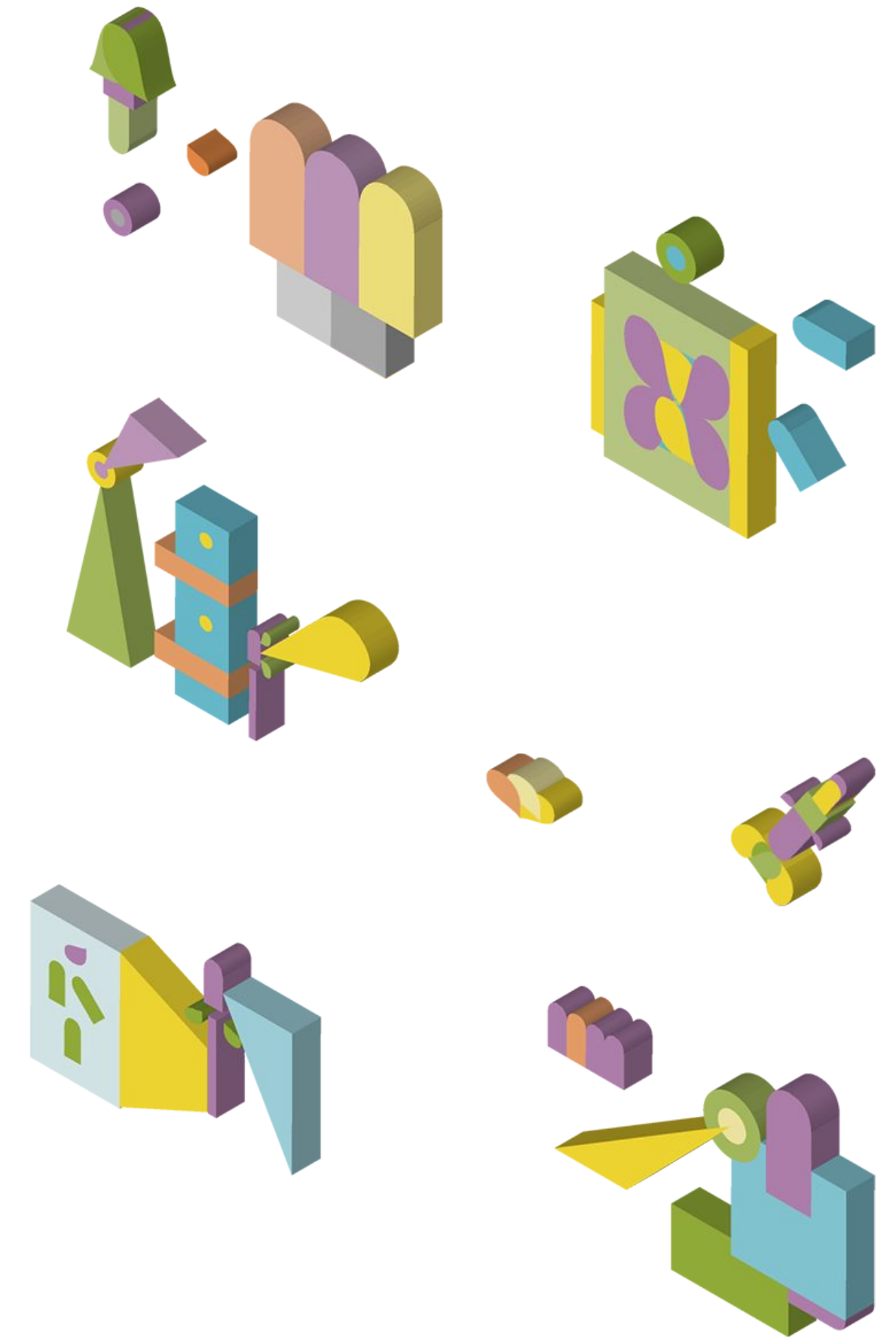
- Gualini SpA headquarter, Bergamo
  - 6 solar power plants and general consumptions
- 2 full Houses
  - Superbonus 110%
- 25 houses ongoing
  - Superbonus 110%
- Sewage plant, Reggio Calabria





# Why Huna

1. It is an **integrated solution**, made of a software and IoT devices, from design to management
2. **Reduces investment costs** for hardware devices
3. **It's easy** to integrate, install and utilize
4. **Halves** the **project implementation times**, from the proposal to the installation
5. **Integrability with third parties'** devices and softwares

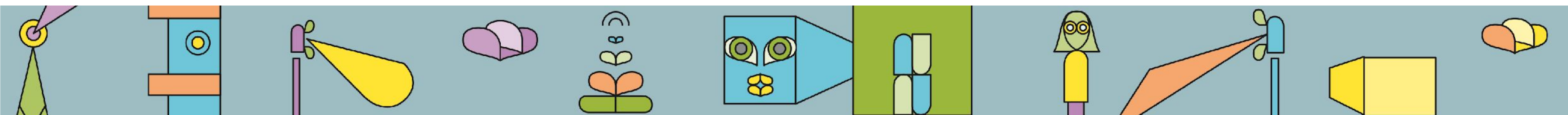
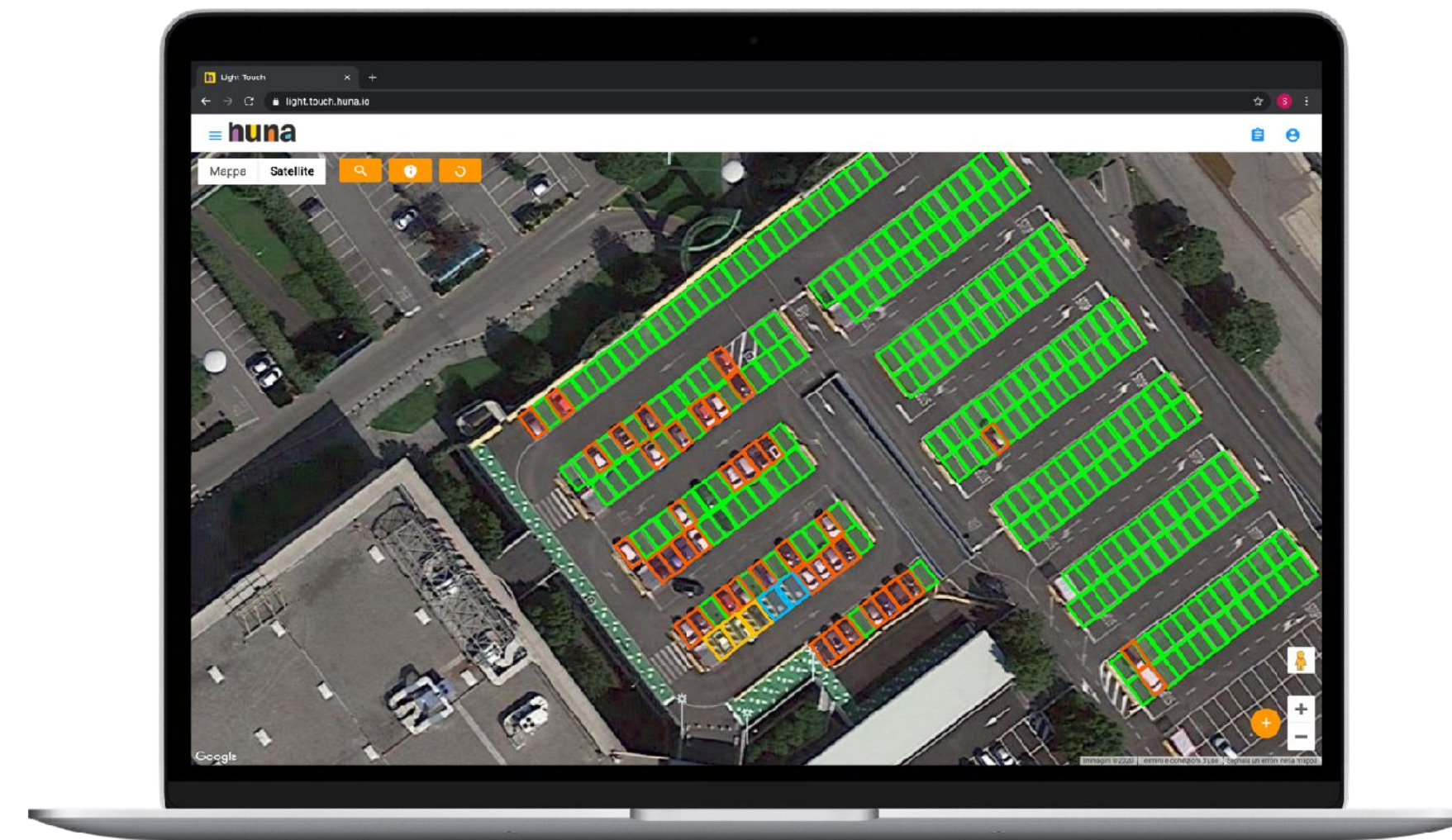




What if we enabled further **smart city** services and **gather more data** - **all** on the **same platform**?

Huna cares about mobility and environment, too

We have created solutions for **smart parking**, **traffic monitoring** and collection of **environmental data** - all on the same platform



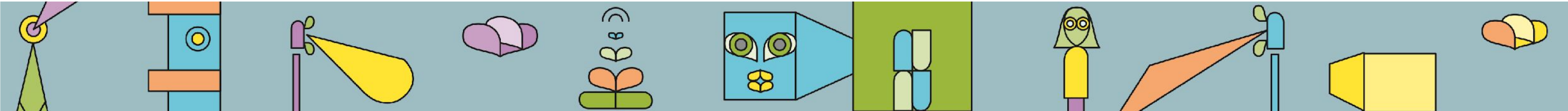
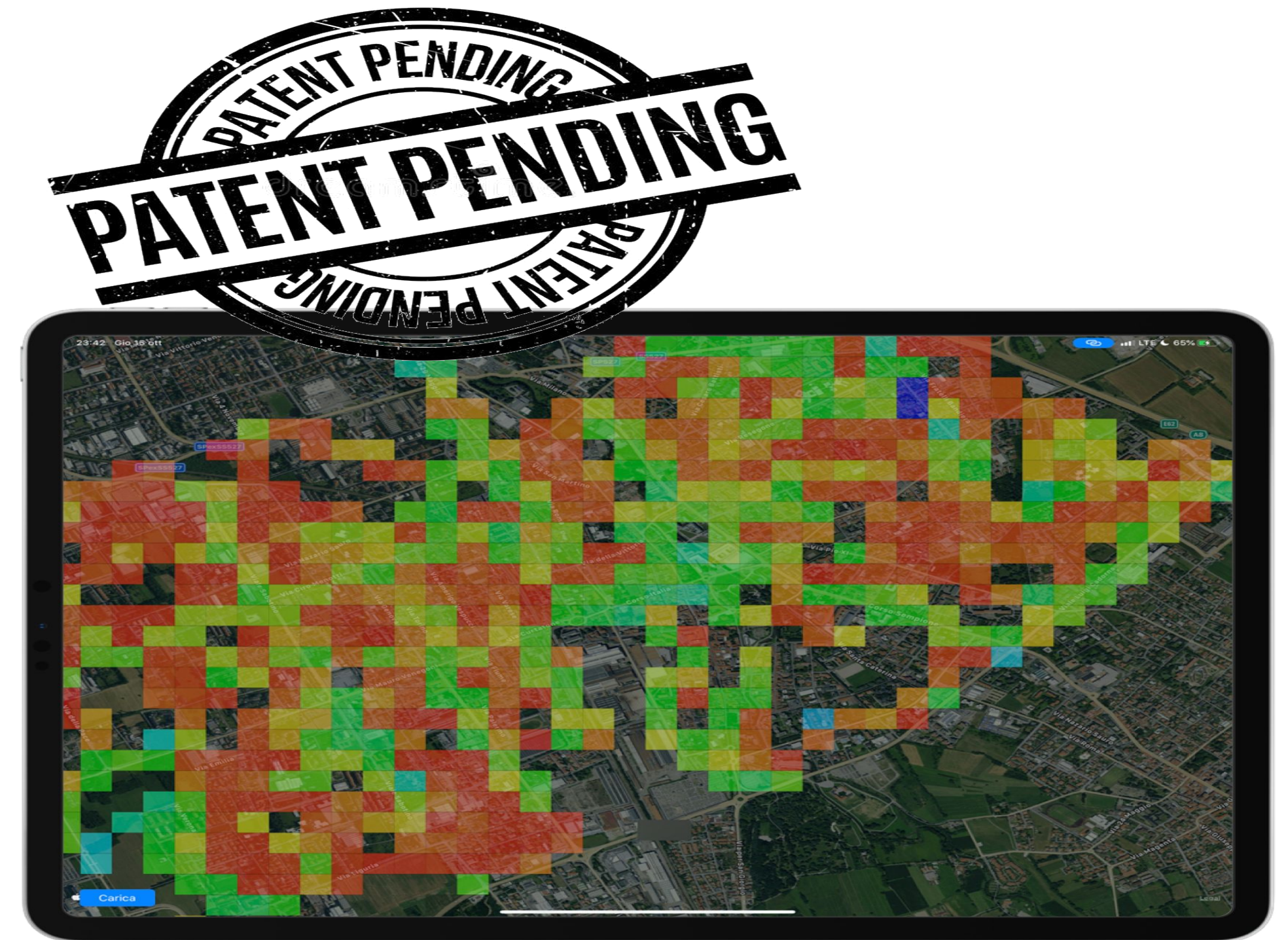


# city **sense**

The innovative system for the **mapping of air quality**, made of a network of sensors and a cloud platform

Through **citysense** you get maps with **ultra high levels of detail** than today's devices

To obtain near-real time value maps, with a **street by street** detail, a city like **Milan** would need only **200 sensors**





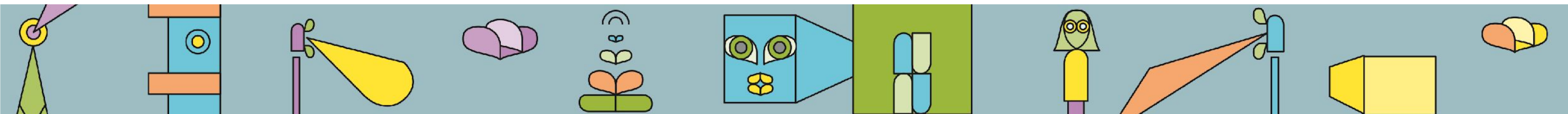
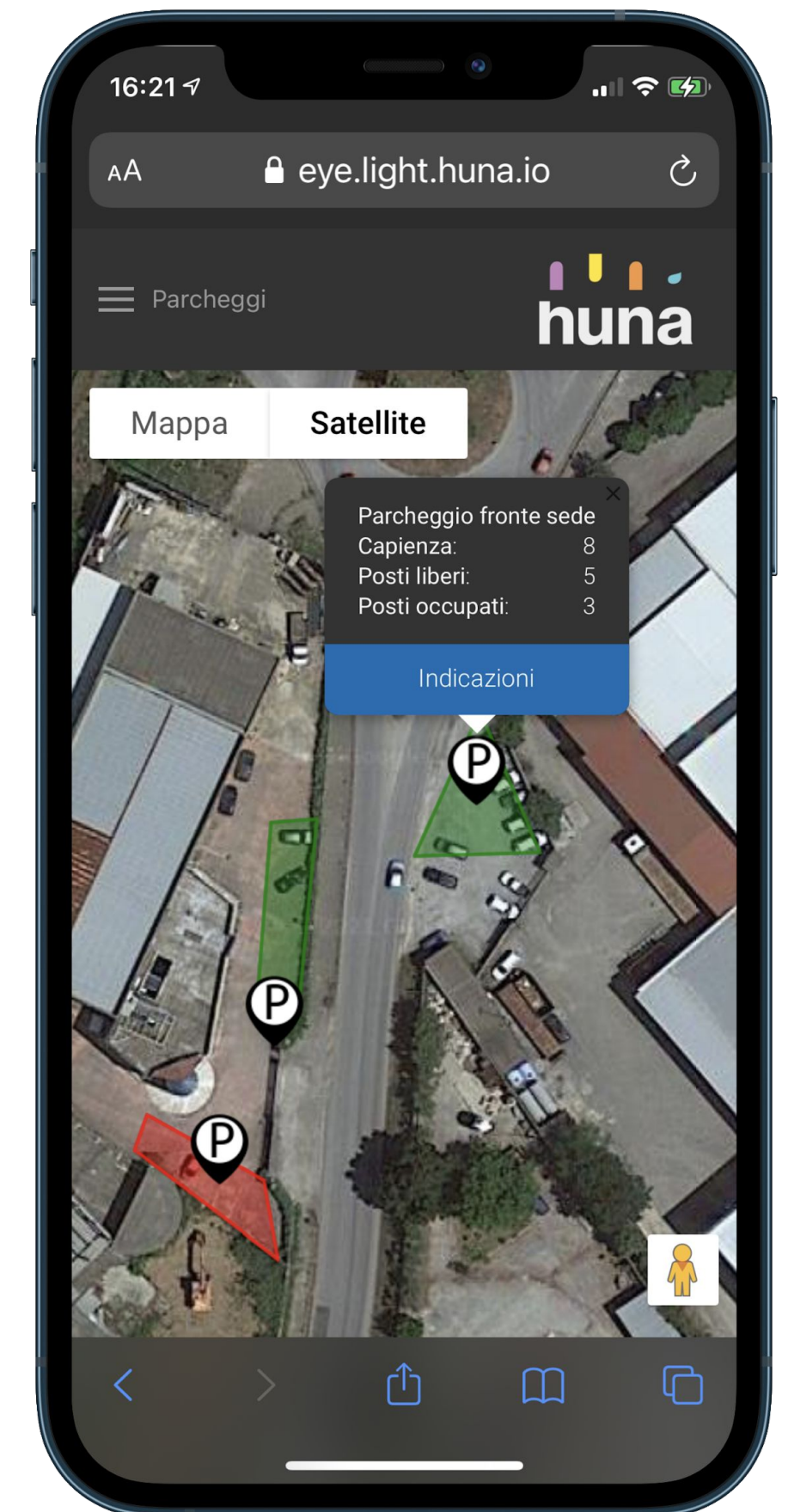
eye light

The **easiest** to install **smart parking solution**

Through EyeLight **drivers** can find **parking immediately**

The system works by **analyzing** the **images** through **Artificial Intelligence** from common **video surveillance cameras** and **guiding the driver** via an **App**

**No sensors** required - no need to disrupt the ground



# Roadmap - eyelight & citysense

Pilot Projects and  
Living Labs

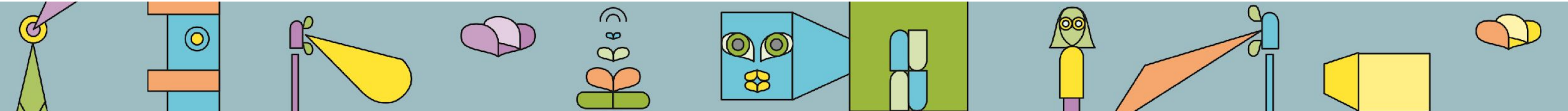
Go - to - Market

Scale Up



September 2022

2024







**Santo Lico**  
CEO & CO-Founder



**Chiara Altieri**  
Financial & CO-Founder

**Simone Corallo**  
Advisor

**Carlo Dell'Acqua**  
SW Engineer



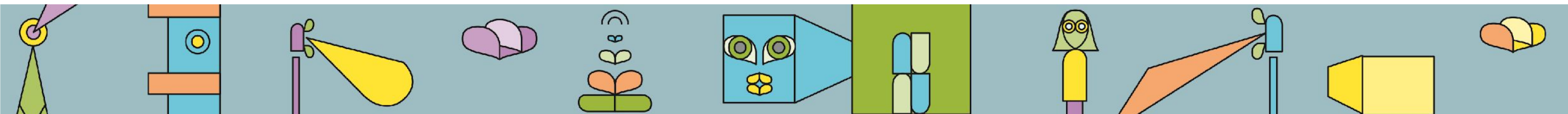
**Massimo Valente**  
SW Engineer



**Alberto Ferrari**  
Business Development Manager

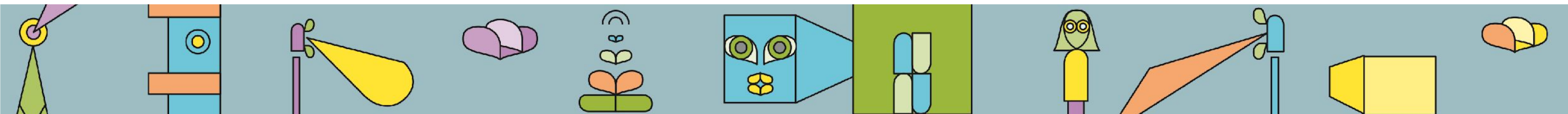
**Adriana Ferrari**  
SW Engineer

**Danny Bottone**  
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# Partners







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